

## Press release

### N A S Invest Group taps into private debt investment market with the launch of LOANLAND

- **N A S Invest establishes digital ecosystem in collaboration with the fintech firstwire and facilitates digital loan origination and execution**
- **LOANLAND provides institutional investors with access to debt investments, such as whole loan, mezzanine and bridge financing**
- **Whole loan fund, "LOANLAND Real Estate Income Fund I (S.C.S. SICAV RAIF)", launches with individual mandate of a major German insurance company**

*Frankfurt am Main, 20<sup>th</sup> January 2022.* Via LOANLAND, the investor and asset manager N A S Invest expands its strategic focus by the business integration of real estate private debt. As an investment platform based in Frankfurt, LOANLAND facilitates access to debt investments, such as whole loan, mezzanine and bridge financing in the DACH region and Luxembourg, particularly for institutional investors. With LOANLAND, N A S Invest combines extensive real estate and investment expertise with firstwire's digital marketplace in one single ecosystem. This innovative combination provides efficient, swift and transparent loan origination and execution processes within a digital market framework. LOANLAND's seed product is the Luxembourg-based "LOANLAND Real Estate Income Fund I (S.C.S. SICAV RAIF)".

#### **Standardised product for investors and reliable access for borrowers**

LOANLAND manages debt investments for Luxembourg-based funds, as well as individual mandates and arranges respective club deals. The "LOANLAND Real Estate Income Fund I" is a Luxembourg-based reserved alternative investment fund (RAIF). Investments are focused on whole loans with a volume of 15 to 80m Euro and loan-to-value ratios of up to 85 percent. Whole loans are senior collateralised, hybrid loans combining senior and subordinated debt capital in a single instrument. Through the cooperation with the fintech firstwire, LOANLAND has access to a digital market for real estate loans. LOANLAND's proprietary, standardised and digital loan origination and execution process via the firstwire platform ensures fast and reliable deployment of investors' capital.

"Access to relevant and suitable loans, linked with extensive experience in the financing and capital market, is crucial for our investors. In combination with the digital marketplace solution, our network aims to secure the highest possible degree of transparency and significant deal flow", explains LOANLAND CEO, Dr Daniel Schmidt, an acknowledged banking and finance

specialist with more than 15 years of experience. Previously, he worked for Oceans & Company, as well as Commerzbank.

The "LOANLAND Real Estate Income Fund I" primarily focuses on residential, office, retail and logistics assets in Germany; in selective cases, additional investments will be conducted in Switzerland, Austria and Luxembourg. LOANLAND successfully onboarded a major German insurance company as an investor for the fund within the framework of an individual mandate.

### **Pioneer for a digital route of alternative real estate financing**

With LOANLAND, N A S Invest transfers many years of real estate and capital market expertise into the market for commercial real estate loans and expands its investment spectrum, especially for institutional investors. In doing so, LOANLAND pools real estate, finance, banking and technology competence in one single ecosystem. "We see LOANLAND as the digital pioneer of alternative real estate financing. Going forward, our investors will have access to a portfolio of investment solutions with sustainable and risk-adjusted returns", explains Steffen Ricken, CEO of N A S Invest and, together with N A S-CIO, Oliver Zimper, advisory board member of LOANLAND. "So far, the digital loan origination and execution process for real estate whole loans is unique in Germany."

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**End of the press release**

### **About N A S Invest Group**

As a property investor and investment manager with a historically proven track record, N A S Invest sources, structures and manages real estate investments in the role of General Partner and Sponsor for its co-investing institutional and semi-institutional clients. Via its offices in Berlin, Frankfurt, Copenhagen, Luxembourg and Zurich, the main investment focus for NAS Invest lies in commercial real estate opportunities located in the most rapidly developing cities and metropolitan areas in Germany and Northern Europe.

More information may be found at: [www.nas-invest.com](http://www.nas-invest.com).

### **About Loan Land GmbH**

LOANLAND is a real estate investment manager for Luxembourg-based funds as well as individual mandates and arranges respective club deals. In this regard, LOANLAND concentrates on whole loans, mezzanine and bridge financing with its investment focus within the DACH region and Luxembourg.

Further information can be found under [www.loan-land.com](http://www.loan-land.com)

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